



01/01/19 - 31/12/19

# 2019 Annual Report



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# MESSAGE FROM THE CHAIR

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It has been a very positive year for University and Tertiary Sport NZ (UTSNZ) with significant growth in engagement, innovative delivery of some national events and the completion of a consultative review of our vision.

For the first time the majority of our ten national events were live streamed enabling us to entertain over 70,000 viewers, with an overall reach of 150,000. It was also pleasing to see the engagement and satisfaction levels of our student athletes, with 87% reporting they were very or extremely satisfied with the quality of events and 96% likely to recommend our events to peers.

UTSNZ demonstrated that it is open to innovation and development through the introduction of the Hockey 5's for women, working with the NZ Police in an awareness campaign at the National Tertiary Netball Championship, plus the joint delivery of the National Secondary School and National Tertiary Badminton Tournaments. The latter an example of where we continue to work with our sport partners and School Sport NZ to support the student transition from secondary to tertiary education. We thank the NZ Community Trust for their continued investment in recognition of the importance of quality tertiary sport pathways for our young people.

We reviewed our strategy and vision to ensure that it was focused, effective and reflective of recent changes to operating context and identified risks. We thank the members and stakeholders who contributed to this discussion. The review illustrated that UTSNZ should continue to focus on the national programme of events and facilitation of international opportunities, but introduce some changes that will ensure we strengthen, stay relevant and be sustainable.

The current Board consists of seven members, one of whom is an enrolled university student. In May 2019, we welcomed Anne-Marie Parsons (University of Auckland) and Darcy Knox (University of Otago). The Board comprises of a representative from five of the eight Universities and is 43% female.



**ACADEMIC ACHIEVEMENT**

**SPORTING PERFORMANCE**

**STUDENT WELLBEING**

In 2019, over 1,000 students participated in the National Tertiary Championships and fifty-seven students travelled to four countries for FISU events or volunteering opportunities. The National Tertiary Championships attract new and returning students, with 33% of total participants being first year, and 25% being second year students. Participation was broadened by the inclusion of student athletes from seven ITP's in the UTSNZ events. Congratulations again to the University of Auckland who for the 4th successive year won the overall University Championship Shield.

A gold and bronze medal at the 30th Summer World University Games in Napoli was part of the success story of the New Zealand 46 strong team at this event. Former Massey University (now Kansas State University) athlete Aaron Booth earned Gold in the Men's Decathlon and Bronze was won by the NZ women's 100M sprint relay team. From a development perspective, 86% of participants (staff and athletes) rated the Games as extremely beneficial to their development. Thanks for the huge dedication of the 10 performance support team and to High Performance Sport New Zealand (HPSNZ) who through the Prime Minister's Scholarship Fund supported their recruitment.

UTSNZ is enabling students to realise their potential through both the playing of sport and through their involvement as volunteers or interns in the sport industry. The launch of our workforce development programme, supported by FISU, enables us to connect passionate and talented students wanting to put their studies to practical use with leading sport organisations, both nationally and internationally. We look forward to the growth in the workforce development programme in the coming years.

One of our great strengths is our people and partners. The students, sports managers and staff at our eight member Universities who play, manage the teams and engage with us. Our nine sport organisations (Basketball NZ, Netball NZ, Badminton NZ, Table Tennis NZ, Hockey NZ, Ultimate Frisbee NZ, Volleyball NZ, NZ Rugby and NZ Football) that manage the events. The UTSNZ Board that critique, strategise and lead. The Student Athlete Commission that advise and activate. The UTSNZ team, Sarah Anderson and Nick Harbidge (now replaced by Tiwai Wilson) who are driven and professional. The collaboration amongst our people and partners is the enabler for our students to realise their potential through sport. Thank you for your commitment to another progressive and successful year for UTSNZ.

Nicola Clayden  
Chairperson

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# OUR PEOPLE

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## **2019 UTSNZ Board Members (from left to right)**

Anne Marie Parsons – new appointment May

Nicola Clayden (Chairperson)

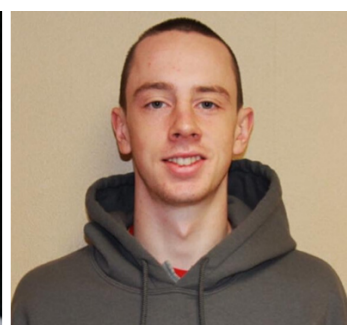
Chris Atherton (Treasurer)

Sarah Cowley Ross

Bruce Meyer

Garry Carnachan

Darcy Knox (Student Representative - Otago) – new appointment May



## **University and Tertiary Sport NZ Staff**

Sarah Anderson - Executive Director

Nick Harbidge - Marketing and Events Manager (now replaced by Tiwai Wilson)



# MEMBERS & AFFILIATIONS

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## MEMBERS

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The University of Auckland  
AUT  
Massey University  
Victoria University of Wellington  
University of Waikato  
University of Canterbury  
Lincoln University  
University of Otago

## AFFILIATIONS

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International University Sports Federation (FISU)  
Oceania University Sports Association (FISU Oceania/OUSA)

# GOVERNANCE

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In total, there were four USTNZ board meetings held in 2019.

## **BOARD MEETING DATES**

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20 March

29 May

14 August

5 November

## **BOARD MEMBER ACKNOWLEDGEMENTS**

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Rainsforth Dix – term expired May

Amelia Morgan (Student Rep) – resigned April

Trent Summers (Student Rep) – term expired May

USTSNZ thanks out-going Board Members in 2019 for their services and support.

# STUDENT ATHLETE COMMISSION

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Made up of one representative from each of NZ's eight universities, the 2019 UTSNZ Student Athlete Commission representatives were:

- The University of Auckland - Zachary Easthope
- AUT - Anu Maibayar
- University of Canterbury - Jacob Mulholland
- Lincoln University - Maddie Evans
- Massey University - Rose Fitzmaurice (Chair)
- University of Otago - Mitchell Langton (Deputy Chair)
- Victoria University of Wellington - Ellie McManaway
- The University of Waikato - Jordan Urwin



Key objectives of the commission (as per the formal Terms of Reference) were to:

(i) Advise the UTSNZ board on matters pertaining to student sports participation and achievement.

(ii) Provide a vehicle for student voice and participation in the development of university and tertiary sport.

Key projects in 2019 included;

- Successful delivery of campus activation activities for International Day of University Sport
- Provision of marketing insight
- Input on advertising and promotion initiatives
- Delivery of student generated content e.g. blogs





# TREASURER'S REPORT

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A highlight in the 2019 year was the World University Games in Naples, Italy in July with 46 student athletes competing and winning two medals. The FISU 3x3 University World Cup was held in Xiamen, China in November with teams from Otago (men's) and Lincoln (women's) attending as New Zealand's national winners. On the national stage we achieved close to 1,100 student athletes participating in National Tertiary Championship events with 113 teams involved, similar to the numbers achieved in 2018.

Financially, the overall surplus for the year increased to \$66,894 from \$21,898 last year, a three-fold increase. We had budgeted for a deficit of \$27,356 based on known increases in costs and flat revenue. The Marketing and Events Manager role, critical to UTSNZ meeting its strategic objectives, was an expense budgeted for the first time in 2019 and one of the reasons for the budgeted deficit. Careful financial management by Sarah Anderson, the Executive Director, resulted in better income than expected however, including more community grant funding and increased support from affiliates and partners. UTSNZ received a \$30,000 Grant from the New Zealand Community Trust (NZCT), as well as a \$4,500 community grant from Christchurch City Council, towards the Hockey, Volleyball and 5x5 Basketball championship events. Contributions towards the National Tertiary Netball Championship and the 3x3 Basketball (as the qualifier for the FISU 3x3 UWC) were also secured.

Overall, the improved bottom line has greatly increased our cash position which enables us to be more resilient financially, especially in light of the isolation event in the first half of 2020 due to the pandemic. Liquid assets – bank accounts and cash – have improved by \$89,060, 86%. UTSNZ has no loans or other borrowings other than what's owed on the business credit card and trade payables making for a secure financial position.

My thanks to the Executive Director, Sarah Anderson, for her financial discipline and ensuring a much-improved surplus of \$66,894 at the end of the 2019 financial year.

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# PARTNERSHIPS & COLLABORATION

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## NATIONAL SPORTING ORGANISATION PARTNERSHIPS

NZ Rugby  
Basketball NZ  
NZ Football  
Badminton NZ  
Table Tennis NZ  
Hockey NZ  
Netball NZ  
NZ Ultimate  
Volleyball NZ



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## OTHER PARTNERS AND KEY STAKEHOLDERS

In addition to relationships with National Sporting Organisations, other key partnerships in 2019 include the on-going MoU with School Sport NZ (formerly New Zealand Secondary School Sports Council) and Unisport Australia.

UTSNZ gratefully received funding support from the New Zealand Community Trust (NZCT), as well as Prime Minister's Scholarship funding support for the 2019 World University Games from High Performance Sport NZ (HPSNZ).

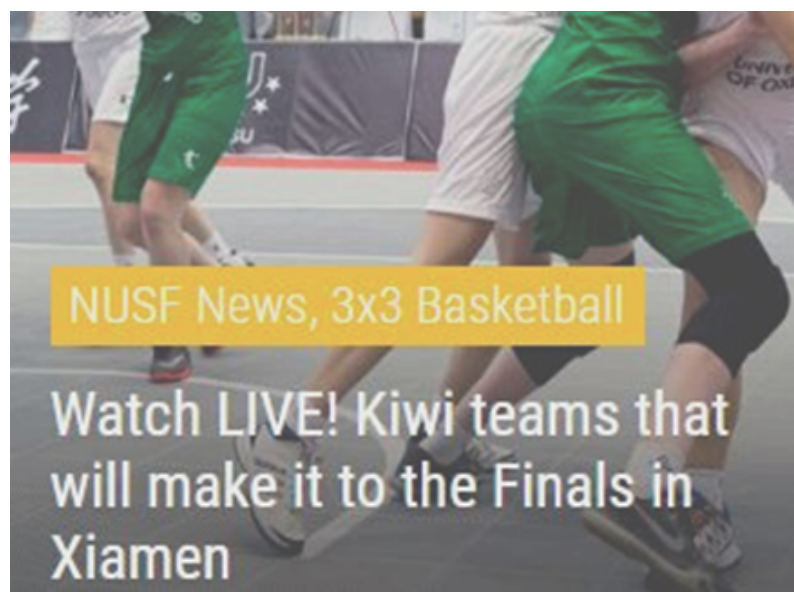
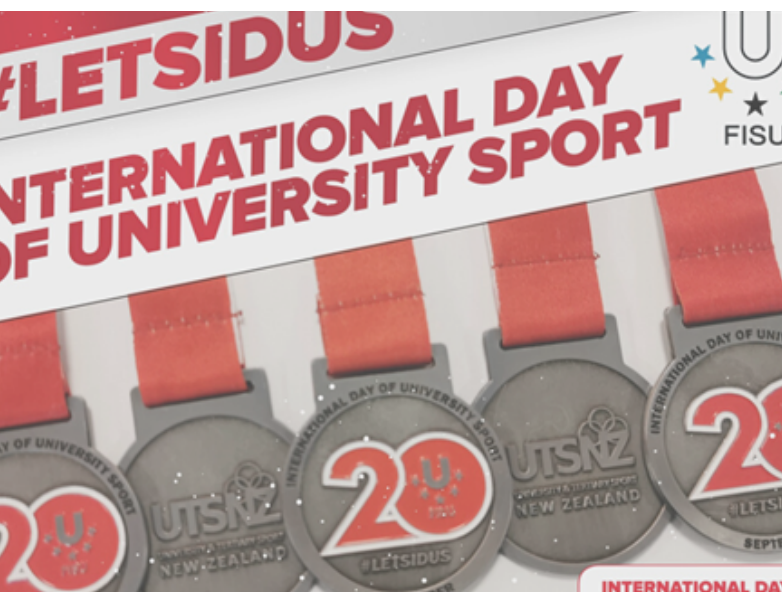


# PROFILE & PROMOTION

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## 2019 Highlights

- 70% of the 2019 National Tertiary Championship events were live streamed with over 70,000 viewers entertained, and a reach of over 150,000.
  - Instagram and Facebook reach increased 266% and 53% respectively in 2019.
  - Professional suite of UTSNZ marketing and promotional material produced for all events.
  - International Day of University Sport initiatives delivered by the UTSNZ Student Athlete Commission in seven universities supported with funding from FISU Oceania.
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# NATIONAL EVENTS PROGRAMME

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In 2019, UTSNZ worked closely with national and regional sporting organisations and university sports managers to successfully deliver a national competition involving ten National Tertiary Championship events across the following sports; 3x3 basketball, futsal, rugby sevens, badminton, table tennis, volleyball, 5x5 basketball, ultimate, netball and hockey. Each sport primarily through its NSO, was a partner in the planning and running of events within the framework of the overall UTSNZ tertiary competition.

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National Tertiary Women's Sevens Championship 16 March Pukekohe

National Tertiary 3x3 Basketball Championship 12-13 April Auckland

National Tertiary Futsal Championship 25-28 April Tauranga

National Tertiary Table Tennis Championship 11 May Wellington

National Tertiary Hockey Championship 2-4 July Christchurch

National Tertiary Volleyball Championship 20-21 July Christchurch

National Tertiary Ultimate Championship 31 Aug – 1 Sept Auckland

National Tertiary Badminton Championship 4-5 Sept Wellington

National Tertiary Basketball Championship 20 – 22 Sept Christchurch

National Tertiary Netball Championship 28-29 Sept Palmerston North

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“As an international student I now feel like I belong at AUT and have a wider social network of friends. It’s something I am proud of and I would totally recommend that other international students get involved with sport here

too.”

AUT Basketballer  
attending UTSNZ National Tournament

## Tertiary Campuses Involved

AUT, University of Auckland, University of Canterbury, Lincoln University, Massey University, University of Otago, University of Waikato, Victoria University of Wellington, Ara Institute of Canterbury, NZ College of Chiropractic, Otago Polytechnic, SIT, Whitireia and Weltec.



## POST EVENT SURVEY RATINGS & RESULTS

87%

SATISFACTION

87%

STANDARD OF COMPETITION

88%

EVENT COORDINATION

88%

HEALTH & SAFETY

96%

LIKELY TO RECOMMEND



2019 Overall National Tertiary Champions

**THE UNIVERSITY OF AUCKLAND**



# INTERNATIONAL EVENTS PROGRAMME

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## **WORLD UNIVERSITY GAMES - NAPOLI**

The FISU World University Games is staged every two years. It is second only to the Olympic Games in size and is a unique opportunity for the development of high performance athletes and support personnel.

In 2019, the 30th world University Games was hosted in Napoli, Italy from 3 - 14 July.

The New Zealand team was made up of 46 student athletes representing across seven sports.

Ten Performance Support Team staff were recruited and appointed to assist in the planning and delivery of the campaign. \$30,000 was received from High Performance Sport New Zealand (HPSNZ) through the Prime Minister's Scholarship Fund to support a number of the key roles within the support team.

From a development perspective, 86% of participants (staff and athletes) rated the Games as extremely beneficial to their development.

100% of participants agreed or strongly agreed they were happy with UTSNZ's communication, planning and support leading up to the event.

With regards to performance, the NZ team achieved two medals – a very impressive Gold for former Massey University (now Kansas State University) athlete Aaron Booth in the Men's Decathlon and a Bronze for the NZ women's 100M sprint relay team.





## FISU WORLD UNIVERSITY CUP - 3X3

After winning the 2019 National Tertiary 3x3 Championship in April, the Lincoln University women's and University of Otago men's teams earned the right to play at the 2019 FISU 3x3 University World Cup tournament in Xiamen, China.

Results:

University of Otago (Men's) - 5th place

Lincoln University (Women's) - 10th place



## TAIPEI UNIVERSITY GAMES GOLF INVITATIONAL

Kit Bittle - AUT

Sam Yoshifuji - University of Auckland





# WORKFORCE DEVELOPMENT PROGRAMME

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Tertiary students are the workforce of the future and the breadth of opportunities to connect students to sport are wide and varied. In conjunction with targeted sport partners, the UTSNZ workforce development programme aims to connect passionate and talented students wanting to put their studies to practical use with leading sport organisations, both nationally and internationally.

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"TO BE THE ONLY PERSON FROM NZ AND MEETING PEOPLE FROM ALL AROUND THE WORLD WITH A SIMILAR PASSION FOR SPORT, LEADERSHIP AND VOLUNTEERING WAS INCREDIBLE AND UNITING. I MADE FRIENDS I TRULY BELIEVE I WILL HAVE FOR LIFE."

Rose Fitzmaurice  
FISU Volunteer Leadership Academy  
Massey University

"WORKING ALONGSIDE A PROFESSIONAL PHOTOGRAPHER WAS GREAT! I LEARNT SOME NEW FUNCTIONS ON MY CAMERA, FROM TALKING TO RICHARD. I ALSO LEARNT WHERE THE KEY SPOTS AND POSITIONS ARE WHEN TAKING PHOTOS ESPECIALLY IN RUGBY."

Anudari Maibayar  
National Championship Photographer  
AUT

"AN EXPERIENCE THAT GREW US ALL ON AND OFF THE COURT AND THAT WILL STAMP A MARK ON OUR LIVES FOREVER."

Mitchell Langton  
National Championship Coach  
University of Otago

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In 2019, through our national tertiary championship events programme and international relationships we provided a wide variety of volunteer and practicum opportunities for students in a number of exciting areas including; event management, sport administration, social media, journalism and photography, video analysis, live stream assistants, support crew, coaching and management.

# FINANCIALS

## STATEMENT OF FINANCIAL POSITION

<b>University and Tertiary Sport New Zealand Incorporated</b> <b>Statement of Financial Position</b> <b>As at 31 December 2019</b>
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Assets	Note	2019 \$	2018 \$
<b>Current assets</b>			
Bank accounts and cash	3	193,078	104,018
Debtors and prepayments	3	978	590
<b>Total current assets</b>		<b>194,056</b>	<b>104,608</b>
<b>Non-current assets</b>			
Property, plant and equipment	4	792	1,585
<b>Total non-current assets</b>		<b>792</b>	<b>1,585</b>
<b>Total assets</b>		<b>194,848</b>	<b>106,193</b>
<b>Liabilities</b>			
<b>Current liabilities</b>			
Trade creditors and other payables	3	64,880	41,833
Accruals	3	4,650	4,650
Credit card		38	1,323
<b>Total current liabilities</b>		<b>69,568</b>	<b>47,806</b>
<b>Total assets less total liabilities (net assets)</b>		<b>125,280</b>	<b>58,386</b>
<b>Accumulated funds</b>			
Accumulated surpluses	5	125,280	58,386
<b>Total accumulated funds</b>		<b>125,280</b>	<b>58,386</b>

# FINANCIALS

## STATEMENT OF CASH FLOWS

<b>University and Tertiary Sport New Zealand Incorporated</b> <b>Statement of Cash Flows</b> <b>For the year ended 31 December 2019</b>
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	2019	2018
	\$	\$
<b>Cash flows from operating activities</b>		
<b>Cash was received from:</b>		
Receipts from membership levies and events	257,015	201,505
Receipts from grants and donations	34,500	26,087
Receipts from World University Games recoveries	310,052	178,998
Other revenue	6,351	-
Interest received	18	3
Net GST	-	9,572
<b>Cash was applied to:</b>		
Costs related to membership levies and events	56,101	26,254
Volunteer and employment related costs	180,234	171,110
Costs related to World University Games recoveries	269,091	156,899
Payment of OUSA liability	-	7,500
Other costs	11,844	9,831
Net GST	1,606	-
<b>Net cash flows from operating activities</b>	<b>89,060</b>	<b>44,571</b>
<b>Cash flows from investing and financing activities</b>		
<b>Cash was received from:</b>		
Increase in bank borrowing	-	-
<b>Cash was applied to:</b>		
Payments to acquire property, plant and equipment	-	(2,230)
<b>Net cash flows from investing and financing activities</b>	<b>-</b>	<b>(2,230)</b>
<b>Net increase in cash</b>	<b>89,060</b>	<b>42,341</b>
Opening cash	104,018	61,677
Closing cash	<u>193,078</u>	<u>104,018</u>

Note: The Statement of Financial Performance should be read in conjunction with the notes to, and form part of, the Performance Report. Please contact [sarah.anderson@utsnz.co.nz](mailto:sarah.anderson@utsnz.co.nz) if you wish to view the Performance Report in its entirety.

University and Tertiary Sport New Zealand (UTSNZ) financial performance report and final accounts presented as per Full Financial Audit completed BakerTilly Staples Rodway 2019.

# ACKNOWLEDGEMENTS

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## UNIVERSITY AND TERTIARY SPORT NZ IS PROUD TO RECOGNISE THE SUPPORT OF OUR MEMBERS AND PARTNERS

### MEMBER ORGANISATIONS

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### NATIONAL SPORTING ORGANISATION PARTNERS

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### FUNDERS & SUPPORTERS

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